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How To Farm Successfully By Mail

**A joint FAO and
World Bank study
which shows how
the farming
systems approach
can be used to
identify priorities
for the reduction**

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**of hunger and
poverty in the
main farming
systems of the six
major developing
regions of the
world.**

**Running your own
small farm is
demanding
enough, but
making it
profitable presents**

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a host of further challenges. In this business-savvy guide to farming on a small scale, Sarah Aubrey covers everything from financial plans and advertising budgets to web design and food service

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wholesalers. Learn how to isolate your target audience and craft artisanal products that will delight and amaze customers. With a solid business strategy in place, you can confidently turn your passion into

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**a productive and
profitable venture.
A guide to starting
and operating a
successful small
farm.**

**Sustainability and
the New**

**Agricultural Land
Ethic**

**Starting &
Running Your Own
Small Farm**

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Business

**Improving Data
Collection and
Measurement of
Complex Farms
Changing
Mindsets in a
Changing World
Accomplishments
of Four Farm
Families
The Ecology,
Economy, and**

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**Practice of a
Family Farm
Mini Farming for
Beginners and
Intermediate**

*The Bec Hellouin
model for growing
food, sequestering
carbon, creating
jobs, and
increasing
biodiversity without*

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*using fossil fuels
When Charles and
Perrine Hervé-
Gruyer set out to
create their farm in
an historic
Normandy village,
they had no idea
just how much
their lives would
change. Neither
one had ever*

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farmed before.

Charles had been circumnavigating the globe by sail, operating a floating school that taught students about ecology and indigenous cultures. Perrine had been an international

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*lawyer in Japan.
Each had returned
to France to start a
new life.
Eventually, Perrine
joined Charles in
Normandy, and Le
Ferme du Bec
Hellouin was born.
Bec Hellouin has
since become a
celebrated model*

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*of innovative,
ecological
agriculture in
Europe, connected
to national and
international
organizations
addressing food
security, heralded
by celebrity chefs
as well as the Slow
Food movement,*

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*and featured in the
inspiring César
and COLCOA
award-winning
documentary film,
Demain
("Tomorrow").
Miraculous
Abundance is the
eloquent tale of
the couple's
evolution from*

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creating a farm to sustain their family to delving into an experiment in how to grow the most food possible, in the most ecological way possible, and create a farm model that can carry us into a post-

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carbon

future—when oil is no longer moving goods and services, energy is scarcer, and localization is a must. Today, the farm produces a variety of vegetables using a mix of

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permaculture, bio-intensive, four-season, and natural farming techniques--as well as techniques gleaned from native cultures around the world. It has some animals for eggs and milk, horses

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*for farming, a
welcome center, a
farm store, a
permaculture
school, a bread
oven for artisan
breads,
greenhouses, a
cidery, and a
forge. It has also
become the site of
research focusing*

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*on how small
organic farms like
theirs might
confront Europe's
(and the world's)
projected food
crisis. But in this
honest and
engaging account
of the trials and
joys of their
uncompromising*

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*effort, readers
meet two people
who are farming
the future as much
as they are
farming their land.
They envision
farms like theirs
someday being the
hub for a host of
other businesses
that can drive rural*

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communities—from bread makers and grain millers to animal care givers and other tradespeople.

Market farmers and home gardeners alike will find much in these pages, but so will those who've

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never picked up a hoe. The couple's account of their quest to design an almost Edenlike farm, hone their practices, and find new ways to feed the world is an inspiring tale. It is also a love letter to a future in which

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people

*increasingly live in
rural communities
that rely on
traditional skills,
locally created and
purveyed goods
and services,
renewable energy,
and greater local
governance, but
are also connected*

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to the larger world.

*Farming is a
business, as well
as a way of life.*

*Whole Farm
Management is a
comprehensive
guide developed
by the Small
Farms Program at
Oregon State
University to help*

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*aspiring and
beginner farmers
make smart
business decisions
to ensure lasting
success. In clear,
accessible
language, this
book covers every
essential step,
from developing a
strategic plan to*

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*acquiring
equipment,
establishing
infrastructure,
finding markets,
budgeting,
managing day-to-
day operations,
and selecting a
business structure
for long-term
viability. The*

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*emphasis
throughout is on
using sustainable
agricultural
systems and
managing the
whole farm,
whether raising
grass-based
livestock, perennial
food crops, or
annual crops such*

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as flowers. Case studies of successful farms, along with guidance and solutions to common problems from long-time farmers, round out this essential handbook.

A practical, how-to

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*guide for farmers
who want to
achieve and
maintain financial
sustainability in
their businesses
You decided to
become a farmer
because you love
being outside,
working the land
and making a*

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difference in the way we eat and farm. And when you decided to become a farmer, you also became an entrepreneur and business person. In order to be ecologically and financially sustainable, you

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*must understand
the basics of
accounting and
bookkeeping, and
learn how to
manage a growing
business. Author
Julia Shanks
distills years of
teaching and
business
consulting with*

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*farmers into this
comprehensive,
accessible guide.
She covers all
aspects of
launching, running
and growing a
successful farm
business through
effective
bookkeeping and
business*

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management, providing tools to make managerial decisions, apply for a loan or other financing, and offering general business and strategy advice for growing a business. Whether you've been

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*farming for many
years or just
getting started,
The Farmer's
Office gives you
the tools needed
to think like an
entrepreneur and
thoughtfully
manage your
business for
success. Julia*

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Shanks works with food and agricultural entrepreneurs to achieve financial and operational sustainability. She has worked with a range of beginning and established farmers, providing technical

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*assistance and
business coaching
that has allowed
them to launch,
stabilize and grow
their ventures. A
frequent lecturer
on sustainable
food systems and
accounting, she
sits on the
advisory board of*

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*Future Chefs and
is the regional
leader of Slow
Money Boston.
Together with Brett
Grohsgal, she is
also co-author of
The Farmers
Market Cookbook .
Successful
Farming
[microform]*

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*One Quarter Acre,
Two French
Farmers, and
Enough Food to
Feed the World
Tools, Tips and
Templates to
Successfully
Manage a Growing
Farm Business
A Successful
Grower's*

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*Handbook for
Small-scale
Organic Farming
The Future-Proof
Farm
Improving
Farmers'
Livelihoods in a
Changing World
How to Farm for
Profit, the Latest
Methods*

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Twenty years ago Joel Salatin wrote *You Can Farm*, which has launched thousands of farm entrepreneurs around the world. With another 20 years of experience under his belt, bringing him to the half-century mark as a full-time farmer, he decided to build on that foundation with a

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**sequel, a graduate
level curriculum.**

**Everyone who reads
and enjoys that
previous work will
benefit from this
additional
information. In those
20 years, Polyface
Farm progressed from
a small family
operation to a
20-person,
6,000-customer,**

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**50-restaurant
business, all without
sales targets,
government grants, or
an off-farm nest egg.
As a germination tray
for new farmers ready
to take over the 50
percent of America's
agricultural equity
that will become
available over the next
two decades, Polyface
Farm in Virginia's**

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Shenandoah Valley stands as a beacon of hope in a food and farming system floundering in dysfunction: toxicity, pathogenicity, nutrient deficiency, bankruptcy, geezers, and erosion. Speaking into that fear and confusion, Salatin offers a pathway to success, with

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**production, profit, and
pleasure thrown in for
good measure.**

**This report describes
the experiences of four
farm families as they
improved their farm
operations while
participating in the
resource management
or rapid adjustment
farm programs
conducted by TVA and
the land-grant**

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**universities in the
seven Valley States.
The purpose of this
guide is to provide a
better understanding
of the concept and
practice of
entrepreneurship. This
guide has been
prepared for people
who want to start a
farm business for the
first time and for
farmers that want to**

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make changes to their farming systems by introducing high value enterprises directed to the market. This guide can also help extension workers be better able to help farmers develop the skills and spirit of an entrepreneur. Is it part of a series of booklets on farm business management

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**designated to help
extension workers
support farmers.**

**A Complete Manual of
Successful Farming
Written by Recognized
Authorities in All
Parts of the Country;
Based on Sound
Principles and the
Actual Experience of
Real Farmers--"the
Farmer's Own
Cyclopedia,"**

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**Concentrated Farm
Buying Power
Training Manual for
Organic Agriculture
A Profile of 43
Montana Farm
Families
Your Successful Farm
Business
Farms with a Future
Southern Crops as
Grown and Described
by Successful Farmers
and Published from**

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**Time to Time in the
Southern Cultivator,
Including Furman's
Famous Formula**

Tells the stories of
farmers across
the American
Midwest who are
balancing
profitability and
food production
with

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environmental
sustainability and
a passion for all
things wild.

Whether
producing grain,
vegetables, fruit,
meat, or milk,
these ecological
agrarians see
biological activity
on the land as a

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measure of
sustainability.

Includes various
special sections or
issues annually:

1968- Harvesting
issue (usually no.
7 or 8); 1968-

Crop planning
issue (usually no.
12; title varies
slightly);

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Machinery
management
issue (usually no.
2); 1970- Crop
planting issue
(usually no. 4;
title varies
slightly).

You Are A Step
Away From
Learning How To
Have A Successful

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Backyard Garden
Comprised Of
Healthy, Organic
Fruits, Vegetables
And Animals To
Supply You With
Fresh Farm
Produce For Your
Own Consumption
Or For Sale! Are
you looking for a
way to turn your

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tiny spare land
into a mini-farm
and make money
out of it? Have
you been having a
dream to stay
amidst a natural
homestead with
refreshing crops
and soothing
animals and
spend the rest of

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your days fully
healthy,
independent,
unflustered and
happy? Or are you
trying to improve
your farming
methods to have
better yields,
generate more
income and
generally increase

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viability of your farming efforts? Whatever your goal is, you are at the right place. It is true; farming can be discouraging and frustrating, especially for someone with precise goals

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which are being unmet, or someone who loves farming with a passion but is not seeing progress in the practice or seeing positive results. If you're new to this, you might even feel more

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confused as you don't even know where to begin! As such, you might wonder: What am I doing wrong? What does it really take to be a successful farmer? Is it about the space? The nutrients?

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The seeds...? How can avoid common mistakes and sail through? What do I need to grow or rear to be successful? How do I deal with weeds, pests and diseases? How do I combine crop and animal

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farming in my garden? If you can relate, this 2 in 1 book will prove extremely helpful. It contains the steps any beginner should take to get started with mini-farming successfully, as

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well as the dos
and don'ts for
intermediates to
boost their
farming and
achieve their
goals effortlessly
and effectively.

Here's a bit of
what it covers: -

The basics of mini
farming, including

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what it is, how it works and why you should venture into mini farming - How to maximize your space to have a viable, productive mini-farm - How to choose the right plants for mini-farming - The

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steps you need to
take to build the
mini-farm - How
to select the right
tools and
equipment for
your mini-farm -
How to maintain
your mini-farm -
How to raise the
beds, handle soil
composition and

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maintain your
setup. - How to
optimize plant
nutrients, have
the right timing
and sufficient
yields - How to set
up an irrigation
system,
proportion and
sizing of your
crops - How to

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select the seeds,
and prepare
seedlings in your
home for the best
start in mini-
farming How you
can control pests
and diseases
effectively How to
work with seasons
How to grow the
trees and vines

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for fruits How to
rare chicken for
eggs and meat
How to store your
harvest to last
longer What you
need to do to sell
your produce
...And much more!
As you'll soon see,
starting and
maintaining a

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successful mini-farm doesn't have to be complicated, even if you've tried everything to get there but failed. All you need to do is follow the simple guidelines as discussed in this book, and you'll

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get around all
those hurdles and
challenges that
have been
keeping you from
achieving your
dream

Shall I Take Up
Farming?

How to Farm
Successfully--by
Mail

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By Mail

Compact Farms (2
Books in 1)

Production, Profit,
Pleasure

Farm Knowledge
Managing Cover
Crops Profitably
(3rd Ed.)

You Can Farm
*Farm the City is an
introduction to the
principles,*

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methods, and realities of starting an urban farm derived from the success of Sole Food Street Farms, one of the largest urban agricultural enterprises in North America. Covers navigating regulations and finding land, to crop planning,

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*fundraising,
marketing, and
more.*

*The production of
this manual is a
joint activity
between the
Climate, Energy
and Tenure
Division (NRC) and
the Technologies
and practices for
smallholder
farmers (TECA)*

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*Team from the
Research and
Extension Division
(DDNR) of FAO
Headquarters in
Rome, Italy. The
realization of this
manual has been
possible thanks to
the hard review,
compilation and
edition work of
Nadia Scialabba,
Natural Resources*

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*officer (NRC) and
Ilka Gomez and
Lisa Thivant,
members of the
TECA Team.*

*Special thanks are
due to the
International
Federation of
Organic Agriculture
Movements
(IFOAM), the
Research Institute
of Organic*

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*Agriculture (FiBL)
and the
International
Institute for Rural
Reconstruction
(IIRR) for their
valuable
documents and
publications on
organic farming for
smallholder
farmers.*

*What makes a farm
sustainable and*

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*successful? And
what special
qualities and skills
are needed for
someone to
become a
successful farmer?*

Rebecca

*Thistlethwaite
addresses these
and other crucial
questions in this
uniquely important
book, which is a*

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*must-read for
anyone who
aspires to get into
farming, or who
wants to make
their farm business
more dynamic,
profitable, and,
above all,
sustainable. Over
an entire year, the
author and her hus
band-experienced
farmers*

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themselves—took a sabbatical and traveled the length and breadth of the United States to live and work alongside some of the nation's most innovative farmers. Along the way they learned about best practices, and a whole lot about what doesn't work.

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Farms with a Future shares this collective wisdom in an inspirational yet practical manner; it will help beginners avoid many of the common mistakes that first-time farmers make. Just as importantly, it discusses positive ideas that can help

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*make any farm
enterprise vibrant
and financially
profitable. Profiles
of more than a
dozen
representative
farms help round
out the invaluable
information and
encourage farmers
to embrace their
inner entrepreneur.
Younger growers,*

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in particular, will benefit by learning about "the right stuff" from both their peers and longtime experts. This book provides a useful reference for beginning and experienced farmers alike. While many other books address

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agricultural production, there are very few that talk about business management for long-term sustainability. Farms with a Future offers an approachable, colorful take on building a triple-bottom-line farming business.

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Successful Farming
The Farmer's Office
The Entrepreneur's
Guide to Start and
Succeed in a Farm
Enterprise
The Market
Gardener
Whole Farm
Management
The Experiences of
Forty Years of
Successful Farming
and Gardening

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(Classic Reprint)

*Factors for
Successful Farm
Management in
Todd, Christian and
Warren Counties*

***Excerpt from How
the Farm Pays:
The Experiences
of Forty Years of
Successful
Farming and
Gardening It is***

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***doubtful if any
book on
agriculture has
ever been written
in this country of
which the writers
have had
opportunities for
such extensive
and varied
experience as
have the authors
of this work.***

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William Crozier is, perhaps, now better known than any other farmer on this continent, principally from the fact that for the past twenty years the exhibition of his fine stock and other farm products has enabled him to

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***take more prizes
than any other
working farmer in
the country, and
that to-day the
dairy and farm at
Northport, I. I., on
which these
products have
been raised, are
models worthy of
imitation by the
tens of thousands***

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engaged in farming who have failed to make it the profitable business that it has been, and still continues to be, to Mr. Crozier. The co-author, Peter Henderson, the senior member of our firm, although not a farmer, has

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long been considered, as is well known, an authority on all matters relating to practical garden work. His book, Gardening for Profit, now in the hands of probably 100,000 readers, has shown how to make gardening

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***pay. In the present
work Mr.***

***Henderson tells in
plain words the
manner of growing
such Vegetables
and Fruits as can
best be made
profitable on the
farm, besides
interchanging with
Mr. Crozier his
opinions on such***

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***operations of the
farm as his long
practice in
cultivating the soil
enables him to do.***

***About the
Publisher***

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forgottenbooks.com This book is a reproduction of an important historical work.

Forgotten Books uses state-of-the-art technology to digitally reconstruct the work, preserving the original format whilst repairing

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imperfections present in the aged copy. In rare cases, an imperfection in the original, such as a blemish or missing page, may be replicated in our edition. We do, however, repair the vast majority of imperfections

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successfully; any imperfections that remain are intentionally left to preserve the state of such historical works.

"Instead of taking us through his work, season by season, crop by crop--the narrative approach--Madiso

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***n explores his
farm and its
methods
analytically, from
many overlapping
angles. The result
is profoundly
interesting." -- The
New York Review
of Books As the
average age of
America's farmers
continues to rise,***

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we face serious questions about what farming will look like in the near future, and who will be growing our food. Many younger people are interested in going into agriculture, especially organic farming, but

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***cannot find
affordable land, or
lack the
conceptual
framework and
practical
information they
need to succeed in
a job that can be
both difficult and
deeply fulfilling. In
Fruitful Labor,
Mike Madison***

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***meticulously
describes the
ecology of his own
small family farm
in the Sacramento
Valley of
California. He
covers issues of
crop ecology such
as soil fertility,
irrigation needs,
and species
interactions, as***

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well as the broader agroecological issues of the social, economic, regulatory, and technological environments in which the farm operates. The final section includes an extensive analysis of sustainability on

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***every level. Pithy,
readable, and
highly relevant,
this book covers
both the ecology
and the economy
of a truly
sustainable
agriculture.
Although
Madison's farm is
unique, the broad
lessons he has***

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gleaned from his more than three decades as an organic farmer will resonate strongly with the new generation of farmers who work the land, wherever they might live.

****This book is part of Chelsea Green Publishing's NEW***

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***FARMER LIBRARY
series, where we
collect innovative
ideas, hard-earned
wisdom, and
practical advice
from pioneers of
the ecological
farming
movement—for the
next generation.
The series is a
collection of***

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***proven techniques
and philosophies
from experienced
voices committed
to deep organic,
small-scale,
regenerative
farming. Each
book in the series
offers the new
farmer essential
tips, inspiration,
and first-hand***

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***knowledge of what
it takes to grow
food close to the
land.***

***Turn your farm
into a cash cow!
Ron Macher offers
a host of simple
strategies for
increasing your
farm earnings,
from purchasing
durable equipment***

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to growing economically viable crops. A seasoned expert in farm efficiency, Macher shows you how to locate a lucrative niche market for your products, optimize sales, and minimize costs. Whether you're

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*buying a new farm
or jump-starting an
old one, Macher's
savvy tips will help
you turn your
enterprise into a
profitable
business.*

*Miraculous
Abundance
Farming Systems
and Poverty
Strategies for*

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***Successful Small
Scale Farming
A Toolkit for
Setting Up a
Successful Urban
Farm
Start Your Farm
Entrepreneurship
in Farming
Successful
Farming; a Ready
Reference on All
Phases of***

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***Agriculture for
Farmers of the
United States and
Canada***

America's farms
and farmers are
integral to the
U.S. economy
and, more
broadly, to the
nation's social
and cultural
fabric. A

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healthy
agricultural
sector helps
ensure a safe
and reliable
food supply,
improves energy
security, and
contributes to
employment and
economic
development,
traditionally in
small towns and

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rural areas
where farming
serves as a
nexus for
related sectors
from farm
machinery
manufacturing to
food processing.
The agricultural
sector also
plays a role in
the nation's
overall economic

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growth by providing crucial raw inputs for the production of a wide range of goods and services, including many that generate substantial export value. If the agricultural sector is to be

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accurately
understood and
the policies
that affect its
functioning are
to remain well
informed, the
statistical
system's data
collection
programs must be
periodically
revisited to
ensure they are

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keeping up with
current
realities. This
report reviews
current
information and
makes
recommendations
to the U.S.
Department of
Agriculture's
(USDA's)
National
Agricultural

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Statistics
Service (NASS)
and Economic
Research Service
(ERS) to help
identify
effective
methods for
collecting data
and reporting
information
about American
agriculture,
given increased

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complexity and other changes in farm business structure in recent decades. Cover crops slow erosion, improve soil, smother weeds, enhance nutrient and moisture availability, help control many pests and

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bring a host of other benefits to your farm. At the same time, they can reduce costs, increase profits and even create new sources of income. You'll reap dividends on your cover crop investments for years, since

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their benefits
accumulate over
the long term.
This book will
help you find
which ones are
right for you.
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and other
research results
from the past
ten years. The
authors verified
the info. from

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***and other needs
with limited
capital? How can
you reap an actual
profit, including a
return on land
investment? How
do you build
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end of the day, how
do you measure***

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farming practices such as cover crops and reduced tillage. The major corporate players are positioning themselves for a profitable future. Farmers must do likewise to ensure they will have a continuing market for their goods. To future-proof their

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